

- Celebrate our Birthday 40% off Bonanza
- Get to know the new Web-site
- New tools
- Afterpay a great way to shop

Persistence, Practice, Patience and Peace! Exciting things happening!

# The New Website:

As you all know, the new website is live, and I couldn't be happier! The reaction from you all has been overwhelmingly positive, and for me personally, it is much easier to work on. There are still some photo adjustments to make, and a few small tweaks along the way, but I think it has been a roaring success.

The next step is to reinstate the Customer Reviews, and My Blog posts.

## Afterpay:

I now offer Afterpay. Who doesn't have to watch their pennies in this world? Afterpay is the modern form of lay-buy. You pay in 4 equal instalments, with the first payable on purchase, and the remainder billed every 2 weeks. Pay on time, and you incur no interest. Download the app onto your phone, and it is pretty easy.

Don't have an Afterpay account? Don't sweat - approval can be done at time of purchase.

I receive full payment at purchase, so can pack your order immediately.

New Tools:

I am thrilled to have added the TOYO Pistol Grip cutters and the Silberschnitt Cut Running Pliers to our tool arsenal.

The **TOYO Pistol Grips** come with the narrow Pattern Head, which is designed to move more flexibly around a curved designed. Our TOYO Pencil grip scorer has the wider head which is designed to run against a straight edge.

The Silberschnitt Cut Running Pliers are quite simply the best running pliers I have ever seen. They are designed for stained glass.

## **Birthday Bonanza:**

Yes, this is our birthday month, and I have a Birthday Bonanza section offering 40% of a heap of product. This is the only sale event I will offer, so take advantage whilst you can. Sale ends at Easter.

"Be uniquely you. Stand out. Shine. Be colourful"

~Amy Leigh Mercree









# **New Product:**

What can I say - already 2021 has seen a massive influx of new product. The Stained Glass continues to sell well, and I have another order being prepared in the warehouse.

We have some delightful **glass leaves** to add to the lovely glass flowers - so pretty. My additions to the Luxury range have arrived - more Penny Rounds, and some tremendous oval shapes. They do have a mould line around the edge, so may need a bit of a polish off with one of our diamond hand pads.

Our Steampunk range is now available, and there are still more items to come.

The iridised **Ball-Chain** has been a big hit, and I can report that it withstands grouting. I will amend the product listing to reflect that shortly.

I am also in the process of re-vamping my hand-tool sets, and have ordered a lot more stock.

### **On Their Way:**

I have a number of **Tile Cutting Systems** coming to me. Initially I have some units to photograph / video, and develop a pricing model and sales options from. But I will be offering them as soon as I possibly can. There will be a number of options available, and lots of nifty bits and add-ons. These are ideal for:

- workshop or class-room situations where a lot of cutting is required;
- those of you who do a lot of repetitive cutting;
- Older clients, or those dealing with hand, wrist or shoulder issues; or
- Those unable to stand for a length of time.

#### In the Pipeline:

I have so many plans that I am unable to speak of just yet, as they are still in the initial stages, but rest assured, they are all good, and terribly exciting!

#### **Product Reviews:**

Peter Twining, of **Treasury Road** fame, just recently completed a review of the Satin and Smoothie ranges. Not only was he impressed with the colours, but he demonstrated how easily they cut with wheeled nippers straight cuts and circles. He even gave a thumbs up to the packaging I use. I must admit I do love the frosted labels - you can still see through them, and they are peelable (with a little effort) and can be used on your own storage containers.

For those who haven't seen it yet, look here: https://youtu.be/C3ck2DVWGYw

Till next time..

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